

From the Office of the President

Dear ,

I am writing to inform you about an opportunity to secure savings on your cell phone service and at the same time patronize a company that respects the right of its workers to form a union.

One company that has been a strong supporter of the right of workers to form unions for the last several years is AT&T Mobility, formerly known as Cingular Wireless. It is the largest cellular phone company in the country and is the only cellular carrier that has allowed its workers to organize through card-check recognition. This process has allowed the Communications Workers of America (CWA) to represent more than 40,000 new members.

Because of the solid relationship between AT&T and CWA, the company has agreed to offer discounts to all American Federation of Musicians union offices as well as all American Federation of Musicians employees (and their families). The plan includes an 18 percent discount off monthly charges and offers for free promotional phones. Attached is a flier that explains the discounts AT&T is offering and phone numbers to receive additional information about the discounts available.

It is important to remember that these discounts are only for employees of American Federation of Musicians - not our membership. We are currently working with AT&T through the Union Privilege program to create an attractive discount for all American Federation of Musicians members as well.

I hope you will give serious consideration switching to AT&T Mobility as your personal and professional cellular provider, if you have not done so already. Not only will your business go towards supporting a good union company, but will also save your union and your family money through the discount programs AT&T is offering.

As with other industries, unions are under attack in the telecommunications sector. Our brothers and sisters at CWA need our help in their efforts to support companies that give workers a contract with good wages and benefits. I expect they would do the same for us.

Thank you for your attention to this matter, and all the work you do for the working men and women we represent.

Sincerely and fraternally,

Thomas F. Lee, President
AFM